

CO-OP CONNECTIONS

THE RECYCLED MATERIALS INDUSTRY NEWSLETTER FROM



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NASCO-OP coordinates the collective purchasing power of the recycling industry to provide members superior value on products and services.

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A New Era Begins

Welcome back to the NASCO-OP Newsletter! It's been several years since our last edition, and we're excited to bring it back. For more than 60 years, NASCO-OP has been a trusted source for products and equipment in the recycling industry. Our mission has always been simple: **To be recognized as the best source of products and services for the recycling industry.** That mission continues to guide everything we do, from helping members solve everyday challenges to sourcing hard-to-find products and delivering the value you expect from your cooperative.

As we relaunch this newsletter, I hope it becomes another way for us to stay connected. Communication and transparency are priorities for me, and I want this to be a place where we share ideas, celebrate successes, and keep our members informed.

For those of you who may not know me, my name is Mike Morrison, and I've had the privilege of serving as President and General Manager of NASCO-OP since October 2024. I've been with NASCO-OP for nearly 13 years, serving in a variety of roles. During that time, I've gained a deep appreciation for just how important cooperatives are to industries like ours. We exist so our members get a fair shake, a good deal, and a level playing field.

MANAGER'S MINUTE by Mike Morrison



As the industry's only not-for-profit purchasing cooperative, we're proud to operate differently. Our focus isn't on generating profits, it's on creating value for our membership. That's why we're the only organization in our industry returning annual dividends to our member-owners.

My goal is to work collaboratively with our members, vendor partners, and Board of Directors to create a self-sustaining cooperative that delivers savings, transparency, and a level of collaboration that our industry deserves. We have an opportunity to truly transform the way we buy equipment, wear parts, and products. I can't do that alone. I need your ideas, your feedback, your concerns, and your participation.

Thank you for your continued trust in NASCO-OP. I'm excited about what lies ahead and I look forward to working alongside you to build an even stronger cooperative. Individually we can accomplish a great deal, but together, there's nothing we can't achieve.



Recycled Materials
Association
Sustainable. Resilient. Essential.



Find us on

SUMMER 2026 EDITION

Ohio Magnetics Recommends Regular Magnet Inspections to Prevent Failure

Industrial magnet failures can be costly for businesses who rely on magnets for critical lifting or separating functions. Poor performing magnets with reduced performance or increased downtime can potentially lead to equipment damage, lost revenue or even safety issues.

There are many reasons a magnet could fail including:

- Lack of maintenance - ineffective or no preventative maintenance completed
- Wrong application - magnet is misapplied for required application parameters
- Magnet abuse - improper use or abuse of a magnet
- Wear - normal wear and deterioration from age and usage

Ohio Magnetics' team of magnet experts recommend regular magnet inspections, depending on the severity of service, to troubleshoot for potential maintenance issues or magnet failures.

Below are daily or weekly inspection and maintenance instructions recommended by Ohio Magnetics.

1. **First, turn off electric power to the magnet.**
2. Check all chain links for wear. Any chain in which the minimum diameter of the worn portion of any link is less than 87% of the actual new stock diameter or thickness must be replaced. Never attempt to repair links by welding or hard facing worn areas.
3. Inspect all chain pins. Any pin in which the minimum diameter of the worn portion is less than 90% of the new stock diameter must be replaced. Be sure that cotter pins, plates, washers, etc. are in place and in good condition.

Kevin
Sullivan
of OHIO
MAGNETICS

4. Check the entire magnet case for any cracks. Repair cracks immediately.
5. Check chain pin lugs and tagline lugs for wear and other damage. Make the necessary repairs immediately.
6. Inspect the physical condition of all electrical cables and leads. Look for cuts, abrasion and strain damage. Replace any suspect cable or lead. Magnet leads are sometimes protected by thick hoses, steel pipes, or fabricated cable channels. Check that these items have not been cut, bent/crushed, or hide a damaged cable or lead. If applicable, ensure that the lead clamp is securely fastened with the leads properly in place
7. Check the terminal box for any damage or missing components. Replace any missing covers and plugs to prevent the entry of moisture. Clean away any build-up of dirt or foreign materials around the box since these materials retain moisture and can accidentally enter the box during repairs.
8. Inspect the non-magnetic bottom plate for cracks, dents, and the integrity of the weld between it and the magnet case.
9. If the magnet has a center pole shoe, inspect for excessive wear, cracks and fit to the center core. An air gap between the shoe and the core will result in reduced lifting capacity. If applicable, do the same with the inner and outer poles.
10. Inspect the wear depth to ensure proper spacing between the bottom plate and poles – Ideal depth is greater than 1.5" – anything below 1" should be closely monitored.





Ohio Magnetics Inspections *(continued)*

Ohio Magnetics offers professional on-site [Magnet Inspection](#) services to assist anyone who needs help. Our experienced professionals conduct inspections at your location with testing, documentation and recommendations for each magnet.

Below inspections are recommended monthly to yearly depending on severity of service

1. **Turn off electric power to the magnet.**
2. Completely inspect and record the condition of the magnet and its suspension system and maintain this record. Test and record the magnet's coil resistance, case to coil resistance (ground resistance) and AC current test reading. This will provide a health status for the magnet's internal insulation when compared with values taken when the magnet was put into service
3. Document this information:
 - End User
 - Date
 - Location
 - Crane Number
 - Magnet Model and Serial Numbers
4. Inspect these listed parts of the magnet for visual damage and document the status:
 - Cracked Welds
 - Suspension
 - Leads/Connectors (no bare wire showing)
 - Lead Clamp
 - Chain Ears/Lugs
 - Chain Pins
 - Terminal Box
 - Case/Magnet Body
 - Center Pole Shoe Bolts
 - Magnet Pole Shoes
 - ° Outer Pole (wear depth should not be less than 25mm)
 - ° Center Pole (wear depth should not be less than 25mm)
5. Inspect the electrical components of the magnet and document the status:
 - a. Coil Resistance _____ ohms
 - b. Ground Resistance _____ meg-ohms
 - c. System Voltage _____ VDC
 - d. System Current _____ amps



Contact your Sales Representative for specific service inquiries.

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New Service Spotlight: Introducing the NASCO-OP Nationwide Diesel Fuel Program

For the first time in our history, NASCO-OP is expanding beyond products and into services with the launch of our Nationwide Diesel Fuel Program. This is a significant step for the cooperative and one that opens the door for future programs designed to help our members save money in new ways.

After evaluating several national providers, we partnered with a company that can deliver on road diesel, off road (dyed) diesel, and Diesel Exhaust Fluid (DEF) to members across the country. Our goal was simple. Find a partner that could offer competitive pricing, dependable service, and nationwide coverage for our members.

Fuel is one of the largest operating expenses for most recycling companies. By bringing the combined purchasing power of NASCO-OP members to one supplier, we're able to create opportunities that many businesses wouldn't have on their own. Our partner gains access to an industry they weren't specifically focused on before, and our members receive dedicated service and the opportunity for competitive pricing.

The best part is that the program is completely free to participate in. There are no enrollment fees or hidden costs, and members pay no premium for purchasing through NASCO-OP. The supplier compensates NASCO-OP directly, allowing members to access the same competitive pricing while strengthening the cooperative and creating another opportunity to reduce operating costs.

Savings will vary depending on your current fuel program and annual usage, but many members can benefit from a simple review of their existing pricing. As participation grows, we're also exploring the opportunity to create a separate patronage dividend for members who participate in the program.

This is just the beginning. We believe there are many opportunities for NASCO-OP to provide value beyond the products we've traditionally offered. As your cooperative continues to grow, we'll keep looking for services that help members reduce costs, improve efficiency, and get more value from their membership.

If you'd like to learn more or receive a no obligation fuel review, contact Lori at ext. 206 or Kerry at ext. 205. We'd be happy to answer your questions and see if the program is a good fit for your operation.



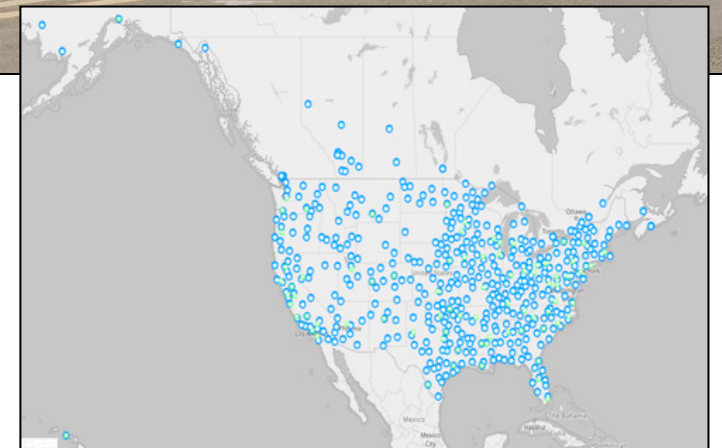
1,500

DELIVERY PARTNERS



900

SUPPLY POINTS



On the Road with NASCO-OP

Our team has been busy on the road, connecting with members, industry partners, and suppliers at two outstanding industry events.

John Graham and Bret Shetler recently traveled to the ReMA Gulf Coast in New Orleans, LA where they had the opportunity to meet with members, strengthen relationships with vendor partners, and discuss new products and solutions that can help deliver even greater value to our membership. Events like these provide an excellent opportunity to hear firsthand about the challenges members are facing while exploring innovative ways to support their operations.



Meanwhile, Mike Morrison and Tristan Haney traveled north to Gatineau, Quebec, to attend the 85th Annual CARI Convention. The convention brought together recycling industry leaders from across North America to discuss market trends, emerging technologies, and the future of the industry.

A highlight of the event came on the final day, when Mike Morrison participated as a member of the CARI Resources Panel. Mike joined fellow industry professionals to share insights, answer questions, and discuss resources available to help businesses navigate today's evolving recycling landscape. His participation reflects NASCO-OP's commitment to being an active voice in the industry and providing valuable expertise to our members.

Our travel schedule isn't slowing down anytime soon. Next up, the NASCO-OP team will be attending the ReMA Great Lakes Regional Convention in August, followed by Scrap Expo in September. These events provide valuable opportunities to connect with members and industry partners, stay on top of emerging trends, and continue identifying new products and programs that help our members succeed. If you're attending either event, be sure to stop by and say hello. We'd love to connect!



Why Early Payments Matter

Unlike many businesses, our goal isn't to maximize profits. Instead, we focus on being good stewards of the cooperative's resources while returning value to our members whenever possible. That approach depends on keeping a healthy cash flow, and prompt invoice payments play a significant role in making that possible.

Because we operate on very slim margins, we don't have excess cash available to finance extended payment timelines. We also take pride in operating without relying on borrowed money to fund our day-to-day business. When members pay invoices promptly, it allows us to pay our vendors on time, maintain competitive pricing, and continue operating efficiently without adding unnecessary financing costs.

At the end of June, invoices had an average days to pay of 24.1 days. We are grateful for our members' commitment to prompt payments. Open credit is available to approved accounts, and invoices are due upon receipt.

One of the easiest ways to help both your business and the cooperative is by paying electronically through ACH. Mail delivery times continue to become less predictable, and checks mailed several weeks after an invoice is issued may not arrive before the account is considered past due. Once an invoice reaches 30 days outstanding, our Accounts Receivable team begins following up on the balance. Those collection efforts require additional staff time and administrative expense, costs that ultimately reduce the resources available to serve our membership.

Prompt payment also helps protect one of the benefits of cooperative membership. Under NASCO-OP's bylaws, members with past-due accounts may become ineligible to receive a patronage dividend. Paying invoices on time helps ensure you remain eligible while supporting the financial health of the cooperative as a whole.

If you anticipate that payment will be delayed, please contact us as soon as possible. We understand that unexpected situations arise, and we're much better equipped to work with members when we know what's happening. Open communication allows us to find solutions that work for everyone.

Thank you for your continued support of NASCO-OP. Your prompt payments help us meet our obligations on time and keep the cooperative financially strong.

CONTROLLER CATCH UP by Megan Shanklin



...because
out of stock
doesn't lift
anything.



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HAVE YOU MET..... John Graham?

If you've worked with our Shear Blades or Packaging Divisions, chances are you've already met John Graham. As Product Manager for both divisions, John has been part of the NASCO-OP team for nearly a year and a half, partnering with members to find practical solutions that improve efficiency and save money.

John's role keeps him on the move. He spends about half of his time traveling to visit members, learning about their operations, and understanding the challenges they face firsthand. The rest of his week is spent collaborating with the NASCO-OP team and vendor partners to negotiate better pricing, develop new opportunities, and ensure members receive the best possible value.

What John enjoys most is building relationships. He believes the best solutions begin by listening, and he takes pride in helping members solve problems while making their day-to-day operations easier. Behind the



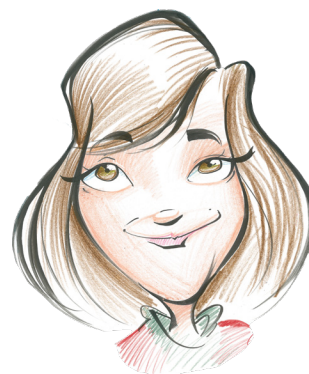
scenes, there's much more to his job than sourcing products. A significant part of his work involves working closely with vendors, evaluating new ideas, and finding ways to improve products, service, and pricing before those solutions ever reach a member.

Outside the office, John enjoys spending time with his 17-year-old son, whether they're traveling, attending concerts, or simply making memories together. He's also an avid vinyl record collector, enjoys fishing and boating, and loves experimenting in the kitchen by trying new recipes.

When asked what advice he'd offer NASCO-OP members, John's answer was simple: don't hesitate to reach out. The earlier NASCO-OP can get involved, the more opportunities there are to help identify solutions and create value.

Catch John at one of the ReMA, CARL, or NDA Trade shows, or in a recycled materials yard near you!

ANNIVERSARIES THIS QUARTER



**Kerry
Hammond**
40 YEARS



**Bret
Shetler**
9 YEARS



**Megan
Shanklin**
3 YEARS



**Garrett
Monteleone**
1 YEAR



**Michaela
Himes**
1 YEAR